

IBAR General Assembly

Fiumicino – December 14th, 2017

Welcome !

IBAR General Assembly . July 4th, 2017

1. A brief presentation from our hosts Hilton Hotels
2. Introduction of the new Members
3. Quorum check
4. Approval of the previous Assembly Meeting (attached)
5. Update on the no-show rule
6. New EU Regulation on passenger data
7. Update on the aircraft noise tax (IRESA) at TRN
8. Ministry of Transport's Position Paper on Air Cargo
9. New Handlers' limitations
10. Questionnaire on the impact of the handling limitations
11. Airline representations at the airports / AUC-AOC
12. IBAR website : Members' Area
13. Recap on IBAR activities 2017 / benefits for the Members
14. Board proposal on the IBAR fee 2018
15. Any other business

Antitrust prescriptions on the no-show rule

23JUN – The Italian Antitrust Authority imposes a € 1 million fine on two Carriers for lack of adequate information on their no-show rule and for the impossibility for the passenger to use the subsequent segments after a no-show

October: Some Carriers are instructed by the Authority to include the information on the procedure for the reinstatement of the itinerary after a no-show directly in the e-ticket

New EU regulations/directives on passenger data

- ❑ EU Regulation 2016/679 on **General Data Protection** , effective 25MAY18
- ❑ EU Directive 2016/681 on the **Passenger Name Record (PNR)** , to be incorporated into National Law latest by 25MAY18

*A **regulation** is a **legal act** of the **European Union** that becomes immediately enforceable as **law** in all member states simultaneously. **Regulations** can be distinguished from **directives** which, at least in principle, need to be transposed into national **law**.*

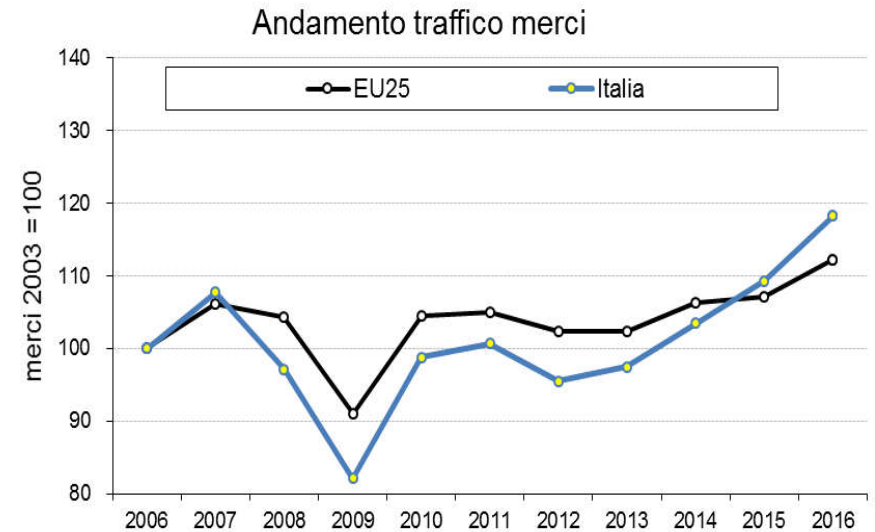
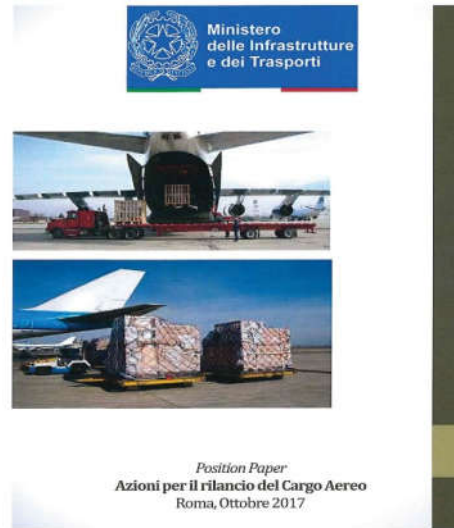
The regional noise tax at TRN Airport

- ❑ Last spring , the Piemonte Region announced its plans to introduce a noise tax at TRN Airport with effect JAN18
- ❑ The tax is still on hold , as the Regional Law needs redrafting.
- ❑ Calabria (SUF) and Lombardia (MIL) have suspended the collection of the noise tax.



Created with mapchart.net ©

Position Paper on Air Cargo



Cargo volumes handled in Italy

Jan – Dec 2016 : + **8,2%** Jan – Sep 2017 : + **11,2 % !**

Position Paper on Air Cargo

On November 27°, Minister Delrio presented the Position Paper

« **Initiatives in support of Air Cargo** » , with its focus on :

- ❑ **Infrastructural gap: the need to focus cargo-related investments on a few core hubs.**
- ❑ **Lengthy and fragmented control procedures; the Customs Agency will function as the Single Window for the cargo operators.**
- ❑ **Digitisation (e-AWB, e– manifest , Cargo Community IT platforms) will allow pre-clearance , as is done for maritime and Air Couriers.**

A free text translation of the entire document is available in the Members' area at www.ibarair.eu

Ground handlers' limitations

- ❑ FCO , MXP , LIN , NAP , CAG , VCE , OLB have introduced limitations and/or suspensions of the new licences for the providers of ground handling services
- ❑ IBAR is preparing a petition to the Italian Antitrust Authority to request a possible investigation on the economic impact of such measures
- ❑ In support of such request , a questionnaire will be circulated shortly to obtain information as to the impact on the Carriers of the limitation in place at FCO since May 2015.

Questionnaire on limitations

QUESTIONNAIRE ON THE IMPACT OF GROUND HANDLING LIMITATIONS IN ITALY

(This survey is aimed at assessing the effects of certain regulations issued by the Italian Civil Aviation Regulator with regard to access to the ground handling market. Your answers will be used for statistical analysis only and will remain anonymous.)

In May 2016, ENAC has ruled that the number of Ground Handlers operating in the ramp/apron areas at ROM airports should be limited for 7 years. In this respect, we would be very grateful for your comments as to the effects of such regulation.

1. Has your Company experienced an improvement in the overall quality of the ground services provided at ROM airports since the introduction of the limitation?

Yes	
No	
Don't know	

2. As a further clarification of your answer to question n.1 above, how would you rate the impact of the limitation on the quality of the ground handling services provided to your Company at ROM Airports?

(1 = extremely bad, 10 = extremely strong)

		1	2	3	4	5	6	7	8	9	10
Better											
Worse											
Same as before											
Don't know											

3. Has your Company experienced improvements in the apron congestion that was indicated as one of the reasons behind the limitation?

Yes	
No	
Same as before	
Don't know	

4. Has your Company experienced a mitigation of the safety/security hazards that were addressed by the technical studies supporting the limitation?

Yes	
No	
Same as before	
Don't know	

5. Has your Company experienced changes in the ground handling costs at ROM airports after the introduction of the limitation?

COSTS DECREASE				COSTS INCREASE					
≥ 30%	29-20%	19-10%	9-3%	≤ 3%	≤ 3%	3-9%	10-19%	20-29%	≥ 30%

6. Has your Company changed Ground Handler at ROM Airport immediately before or after May 2016?

Yes	
No	

7. Has your Company tried to appoint a different Ground Handler at ROM Airport immediately before or after May 2016?

Yes	
No	

7. Free text format for any comments:

Thank you very much for your time, you will be informed of the results of this survey at the end of the polling period.

The IBAR Executive Board

- WE NEED AS MANY REPLIES AS POSSIBLE.
- PLEASE ASSIST WITH THE DISTRIBUTION.
- MULTIPLE REPLIES FROM THE SAME CARRIER NOT AN ISSUE.

Recourse on the limitation at VCE

- ❑ ENAC's decision is to certify a maximum of **TWO HANDLERS at VCE** Airport , down from the current three.
- ❑ The IBAR Executive Board deliberation is to impugn such decision.
- ❑ Besides IBAR , at least two/three Carriers operating at VCE should give a **proxy to Avv. Giordano**

IBAR Activities 2017

COMMUNICATION

- 3 traffic reports
- 8 press releases
- 150 press articles
- 2 radio interviews
- 1 joint press statement with IATA, ASSAEREO, ASSAEROPORTI

AIRLINES' REPRESENTATION

- 72 meetings
- 9 charges' consultations
- 5 workshops / seminars

MEMBERS' INFO

- 6 newsletters
- 16 bulletins / briefs / circulars

IBAR Activities 2017

Some of the benefits :

- CAG : € 7m removed from the costs charged to the Carriers.
- OLB : rationalization of the handling charges with substantial savings for large a/c (A321)
- FCO : Reduction of the investment plan (€ 100m in four years) , established an ongoing dialogue between ADR and IATA, IBAR, AUC/AOC on airport layout , investment priorities , SLA
- SLA negotiations with MIL airports at an advanced stage , VCE will follow suit
- CTA : an initial and unwarranted €166m investment plan downsized to € 96m
- An attempt to reintroduce – via the budget law 2018 - an additional Municipality Tax (up to € 2 per pax) promptly spotted: proposal cancelled !

IBAR General Assembly . December 14th, 2017

**Thank you
&
Best Wishes for a Happy and Prosperous
2018 !**

