

General Assembly

July 4th , 2019

Welcome !

Eurocontrol contingency plan

All
Together
Now



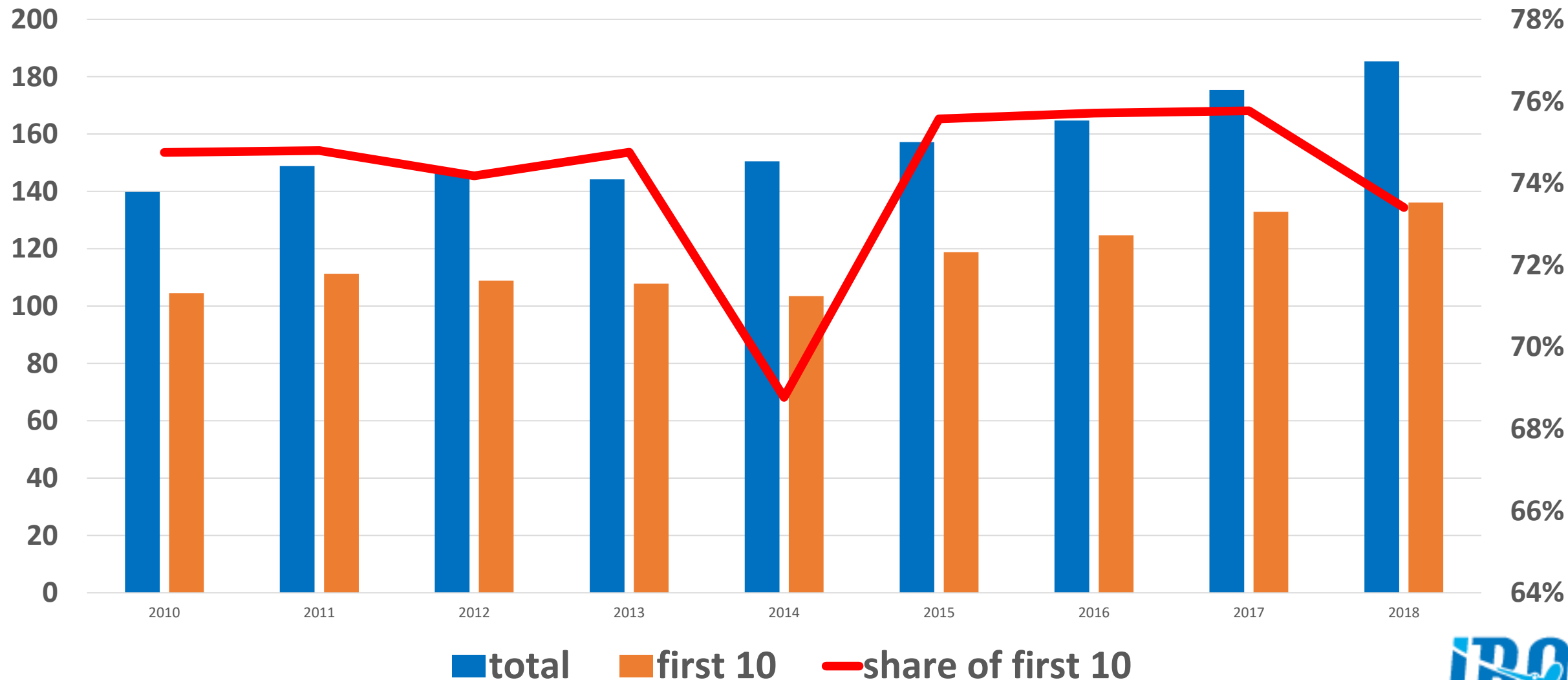
AGENDA

1. **Eurocontrol Contingency Plan SP 2019 (ADR)**
2. **Quorum check , Introduction of New Members , Approval of previous Assembly minutes**
3. **Industry trends in Italy**
4. **ART/ENAC scopes – Public consultation on the new ART Regulatory Models**
5. **PSA/FLR regulated charges 2019 – 2022**
6. **IBAR accounts 2018/2019**
7. **IBAR Membership fee 2020**
8. **New EB Members**
9. **Handlers' limitation MXP**
10. **Airport SLA MXP**
11. **Noise tax BLQ**
12. **Cargo update**
13. **BSP payments' schedule (IATA)**
14. **AOB**

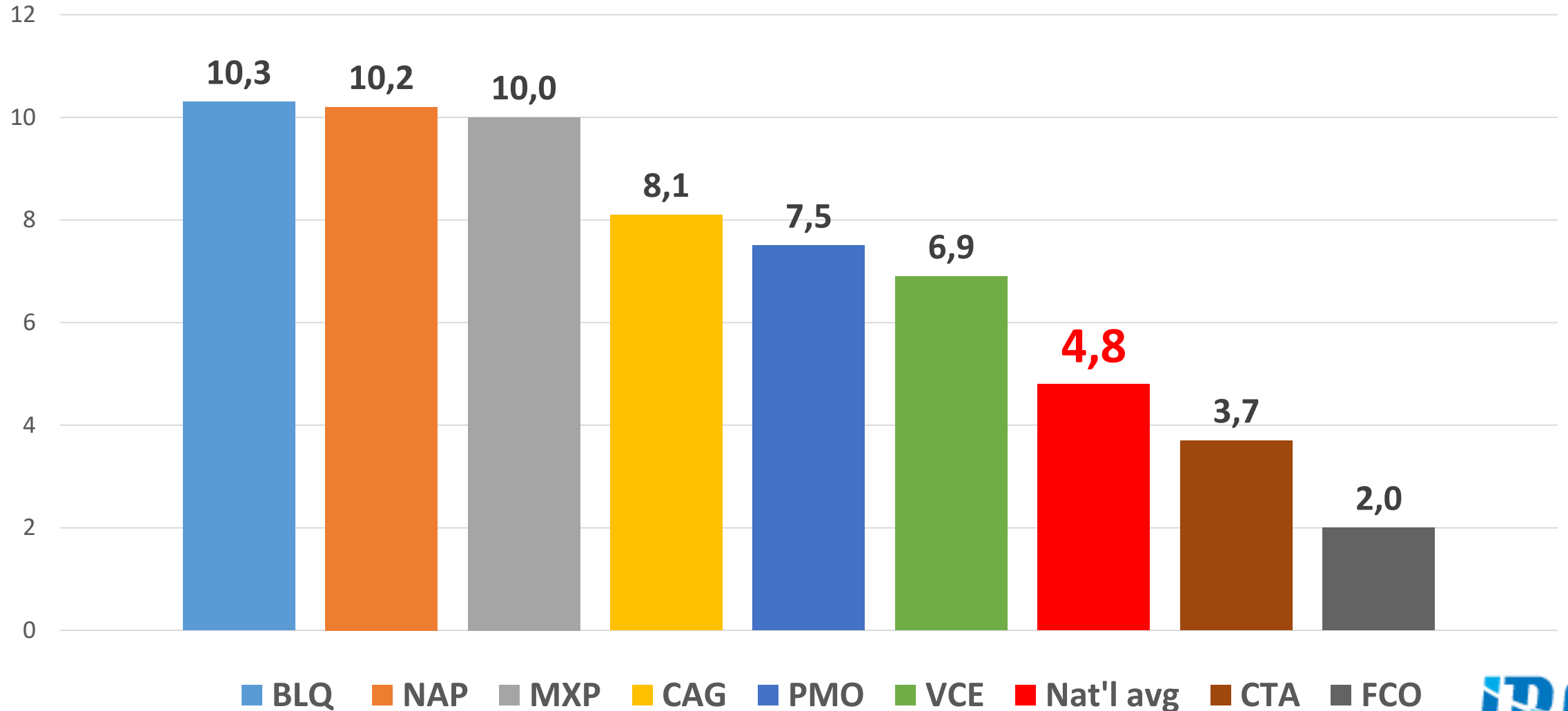
OPENING FORMALITIES

- 1. Opening of the Assembly , welcome to new members, presentation of proxies , check of quorum requirements .**
- 2. Approval of previous Assembly minutes .**

Passenger traffic at Italian Airports 2010 – 2018

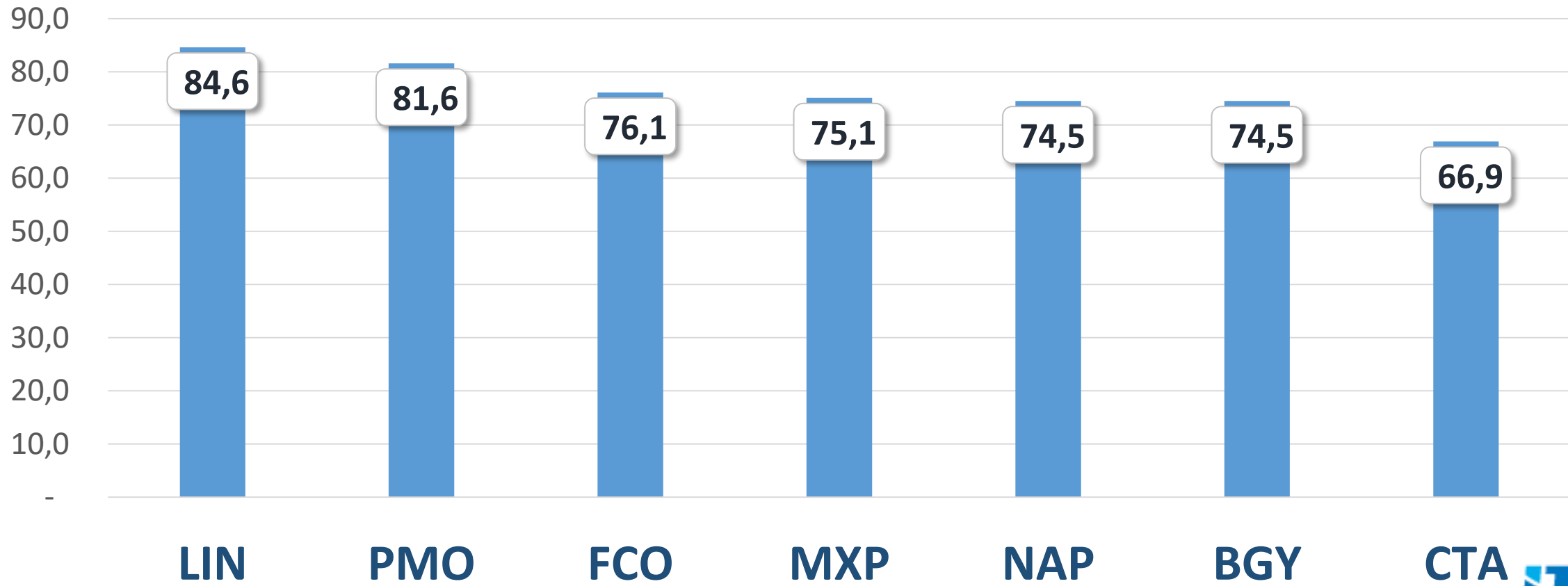


% Traffic growth Jan – May 19



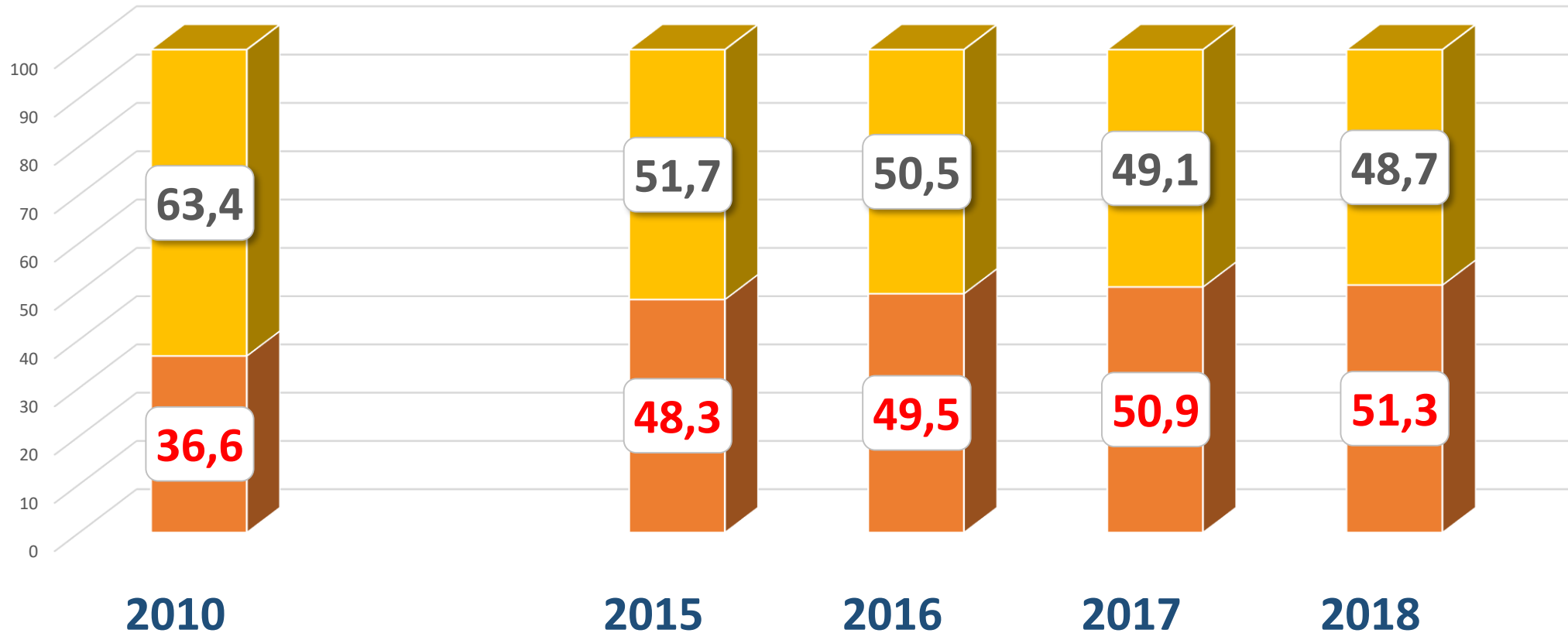
OAG Airport Punctuality Index Jun 18 – May 19

% of on-time turn-arounds (< 15 min. delay)

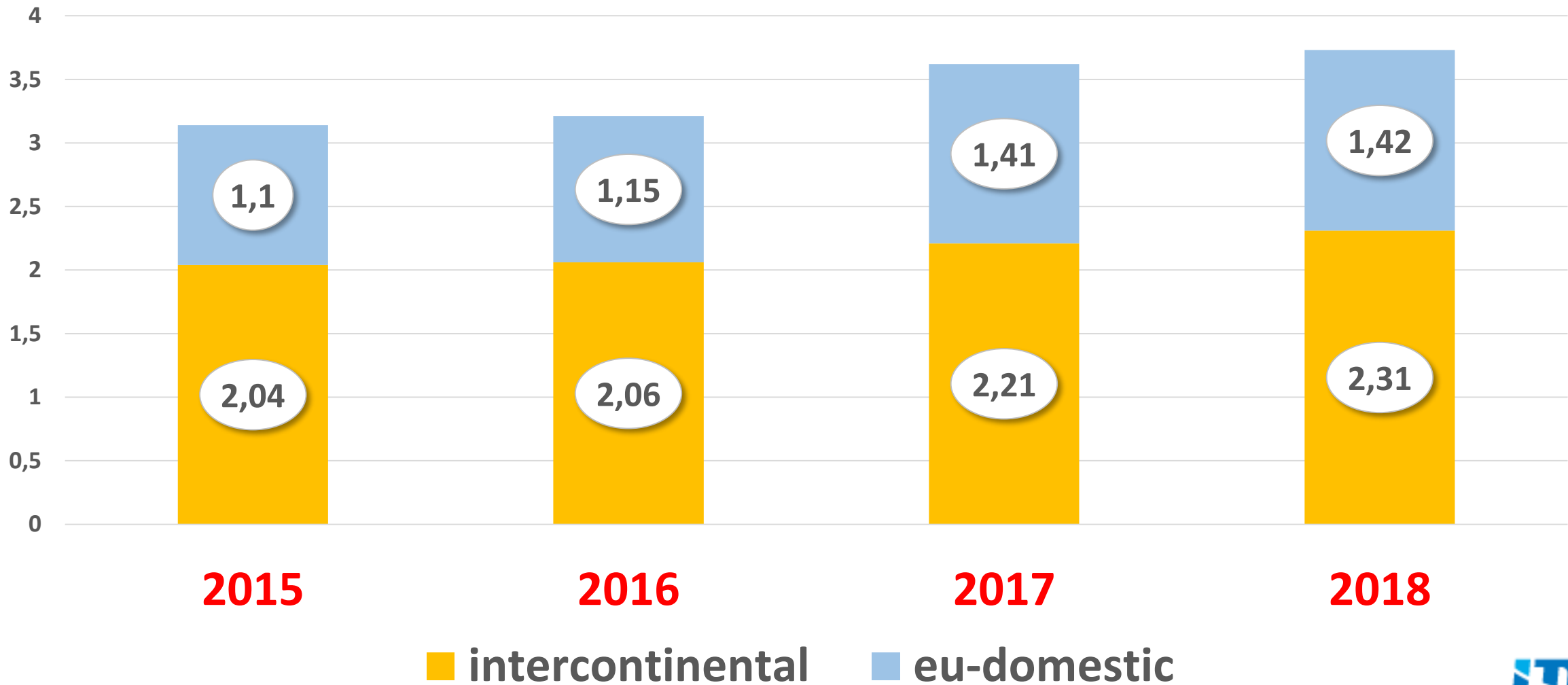


Traffic mix 2010 – 2018

■ low cost ■ legacy



BSP Italy trends (sales volumes in € bn)



Regulation

ART/ENAC scopes :

- With the publication of Law 37 of may 10th , 2019 , Italy has extended the ART scope also to the ECONOMIC regulation of the ROM, MIL, VCE Airports (EU infringement procedure 2014/4187)
- TECHNICAL oversight will remain with ENAC
- The ministry of Transport has sent out signals that the Airport Masterplans (previously validated only by ENAC) must obtain Ministerial approval.

New ART Models :

- The public consultation is due to open in July and come to an end in September/October
- IBAR & AICAI / IATA / A4E are gearing up for the analysis (possible external academic support needed).

ART Annual Report to Parliament

<https://www.autorita-trasporti.it/wp-content/uploads/2019/06/ART-Relazione-del-Presidente-2019.pdf>

«... the consultation procedure and its outcome are at the centre of the definition of the Airport Charges as mandated by the EU Directive 2009/12/CE.

Consequently we maintain the opinion that the airlines-users who through their vote determine the positive or negative outcome of the consultation and have the right to appeal to the Authority in case of controversies, are at the same time **active players** and **recipients** of our regulation.»

Why are the consultations on airport charges so important?

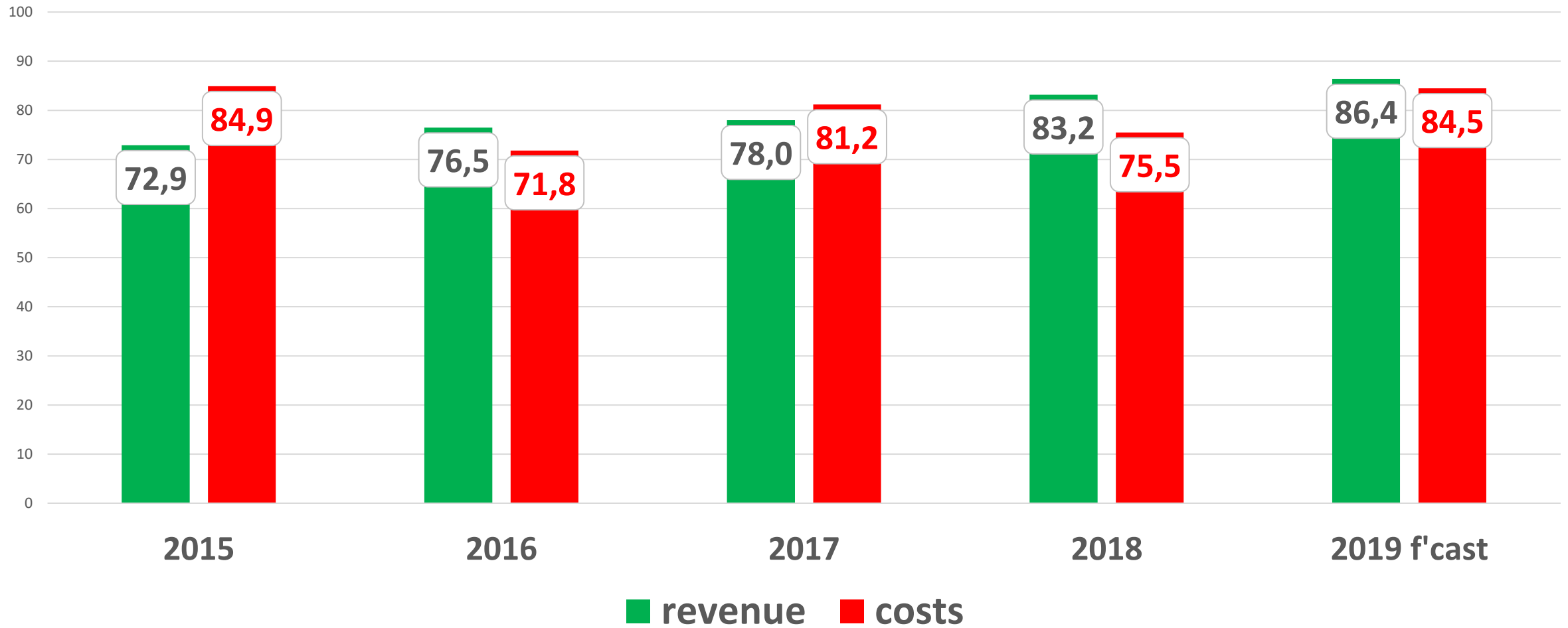
PSA

1. 3,8 m € of debit/credit balance shifted from aviation to commercial
2. Nominal WACC reduced by 0,5 pp
3. 600.000 € of planned costs removed from the regulated charges
4. 31 m of planned terminal building costs deferred from 2020 to 2021/22
5. **From a proposed 1,2% average increase for the 2019 charges to a 2% average decrease at the end of the consultation.**

FLR

1. Following a recent court decision, the Users request that all the planned runway/terminal costs be removed from the regulated charges at least until 2020.
2. The Users support the reduced investment plan 2019/2020 for urgent infrastructure upgrades in the departure area.

IBAR finances



Regional noise taxes

- **Emilia Romagna (BLQ,RMI) will introduce their regional noise tax as of January 1°,2020**
- **Piemonte (TRN) is still evaluating its competitive impact (possible shift of traffic to MXP)**

Election of DEC18

- | | | | | |
|----|--------------------------|-----------------|------------------|--------------------------|
| 1. | Benito Negrini | (LG) | President | |
| 2. | Stefan Lang | (LH) | Vice President | |
| 3. | Gianluigi Logiudice | (AZ) | EB Member | |
| 4. | Hakan Yilmaz | (TK) | EB Member | |
| 5. | <u>Filippo Capogreco</u> | <u>(Fed-Ex)</u> | <u>EB Member</u> | <u>to be substituted</u> |
| 6. | Ramzi Zawaideh | (RJ) | EB Member | |
| 7. | Alberto Nanni | (CX) | EB Member | |
| 8. | Edvino Corradi | (LH Cargo) | EB Member | |
| 9. | Lorenzo Lagorio | (U2) | EB Member | |

Handling limitations

VCE

Bidding procedure completed and, following a legal battle, three licences awarded to the selected Handling Companies.

Cost increases for the Carriers already in place

LIN

ENAC has introduced a limitation freezing the number of licensed handlers for commercial aviation at the current level.

No further steps until the reopening of the Airport on October 27th.

MXP

On June 5th, ENAC has limited – with immediate effect – the number of handlers to 3 for commercial aviation and 3 self producers with no distinction between pax and cargo activities.

MXP SLA

KPIs :

1. Waiting time at Pax security (from the back of the queue to tray load point , previously from QR reader gates)
2. BHS (ratio of mishandled bags due to Airport)
3. IT infrastructure (CUTE , Gate Readers , Doors , FIDS)
4. Passenger Boarding Bridges (availability of mechanically functional PBBs)
5. PBB Airconditioning (availability of fully functional Air conditioning units for PBBs)
6. Fixed Electrical Ground Power (availability for both remote and contact)
7. PRM (waiting time upon arrival/departure for notified/non notified pax)

□ A six-eight months test period will start on November 1°.

CARGO

At long last ,on June 18th the National Forum on Air Cargo was reconvened by the Ministry of Transport :

Immediate goals :

Institutions : Enhance the coordination between Customs and other Authorities involved in the clearing of cargo. **(One-stop shop)**

Airports (MXP) : Develop an IT Platform for Cargo **fully integrated** with other IT systems

Airlines : Enhance the penetration of **e-AWB**

CARGO E-AWB digitization

As per IATA resolution , Effective **1 January 2019**, the electronic Air Waybill (e-AWB) has become **the default contract of carriage** for all air cargo shipments

e-AWB penetration as at APR19:

Worldwide: 63%

Italy: 41%

MXP: 39%

Actions already taken :

MAR19 IATA – IBAR workshop on e-AWB in MXP

JUN19 IATA – ANAMA – IBAR workshop on e-AWB in MIL

To do :

- **Encourage your cargo staff to participate in the future workshops**
- **Do not request the customers to deliver paper AWB by default**
- **The Airlines' representation at MXP (Cargo Working Group) must be strengthened**

BSP Italy payments' schedule

Mrs Nicoletta Masi

Campaign Manager Southern Europe

IATA

International Air Transport Association

Thank you for your attention.

We look forward to seeing you all again in December !

