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# IBAR GENERAL ASSEMBLY November 29th, 2023

Sponsored by :





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PATTO PER LA  
**DECARBONIZZAZIONE**  
DEL TRASPORTO **AEREO**





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# The «CARO-VOLI» saga



**ANSA : Minister Urso summons the airlines , sets up working group on the «CARO-VOLI» !!!**



**ANSA : CARO-VOLI - According to the Antitrust Authority there is no proof of any cartel agreement amongst airlines**

**Much ado for nothing ?**

# The «CARO-VOLI» saga /2

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## IATA – A4E – IBAR

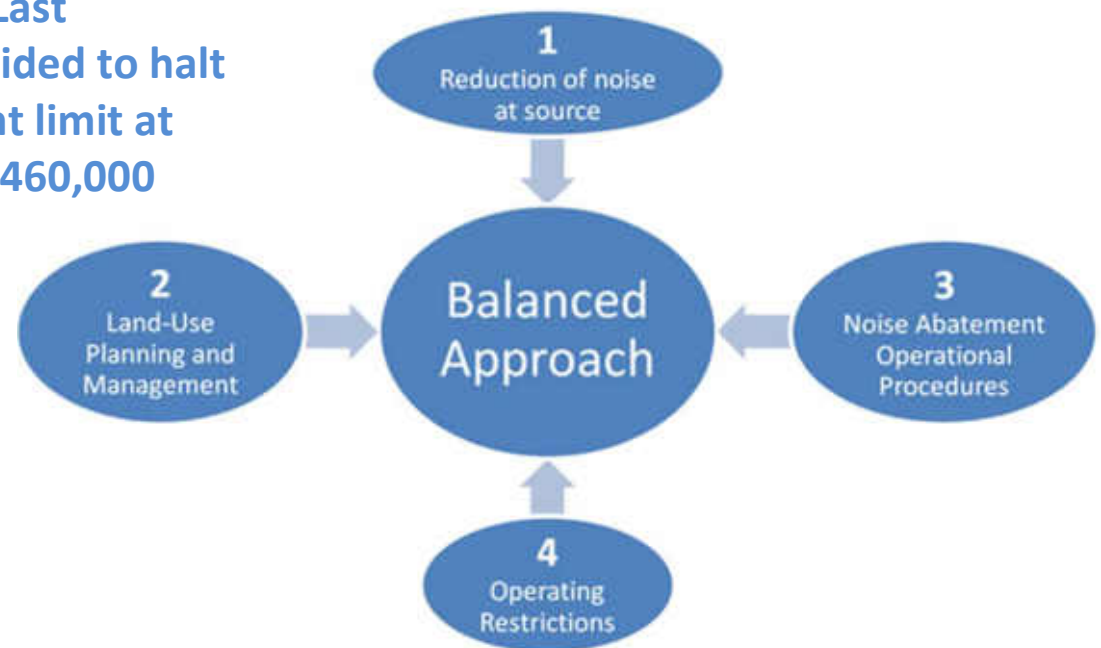
- ❑ Since 1993, to the benefit of both operators and consumers, the EU Regulatory framework provides for full pricing freedom.
- ❑ Air links to/from the islands can be efficiently supported by the State through discounted fares for residents and selected passenger categories (Spanish example works well).
- ❑ Discounted fares tend to trigger higher demand thus generating more opportunities for the operators and more choice for the consumers.



# THREATS OF OPERATING RESTRICTIONS



## ICAO Balanced Approach to Aircraft Noise Management (2001)



**DUTCH GOVERNMENT SCRAPS PLAN TO CAP FLIGHTS AT SCHIPHOL AIRPORT.** Last week, the Dutch government decided to halt its plan to reduce the annual flight limit at Schiphol airport from 500,000 to 460,000 starting in November 2023.

**SPL**

*“...The Netherlands is important; it sets a precedent across Europe and across the world”  
K. Glatz VP Airlines for America*

# The National Airport Plan – IATA & IBAR comments

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- ❑ **Market Power** of Airports and ATM Service Providers should be mitigated
- ❑ **Airport costs** should be reasonable and serve the public interest.
- ❑ **Passengers and airfreight operators** chose their origin and destination airports, and not viceversa.
- ❑ **Airport networks** can exercise a significant power upon airlines and passengers with risk of monopolistic behaviours.
- ❑ Support for **long-haul services** should be non-discriminatory.
- ❑ Commercial **incentives** paid out by the airports should come exclusively from the commercial till (as per new ART Model).
- ❑ «**Green**» **investments** for the modernization and digitization of airport infrastructures should be publicly funded.
- ❑ Escalation of **high speed rail links** with the airports is overdue.

# Alternative Dispute Resolution

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**APR23:** CONCILIAWEB, the IT Platform set up by ART for the management of passenger claims and complaints (EU Reg. 261/2004) goes live.

**OCT23:** In the first six months of CONCILIAWEB operation:  
6000 claims received,  
Out of which: 97% concerning air transport ,  
Out of which : 80% submitted by lawyers

## Proposed actions (1Q 2024)

- ❑ Communication campaign to inform passengers that access to ADR is a right by law, and should be free of charge
- ❑ Webinar to allow the Carriers to share their experiences

# HANDLING LIMITATION AT FIUMICINO

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**SEP23** : The result of the bidding procedure to award the **3** ground handling licenses is made public :

- 1. Avia Partner**
- 2. Airport Handling**
- 3. Aviation Services**

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**4. Swissport**

- Swissport has submitted a recourse to the Lazio Administrative Tribunal against the above result**
- Six airlines have appealed before the State Council to denounce the disregard of important EU principles, primarily :**
  - a. The inexistence of an open ground handling market**
  - b. The lack of a meaningful consultation with the users**
  - c. The absence an economic impact analysis**
  - d. The lack of appraisal by the Regulator**

# IBAR – The daily activities - external

## ➤ Participation in public events



## ➤ Press releases



Trasporto aereo, le compagnie contro il decreto del governo: "Misure punitive"



La voce delle associazioni di settore: "Niente in contatto con la normativa europea"

## ➤ Advocacy letters



Roma, 17 novembre 2022

Egr. On. Giuseppe Figliani  
Vice Ministro della Infrastruttura e dei Trasporti  
spett.lefigliani@mi.gov.it

## ➤ One-to-one meetings



## ➤ Participation technical working groups, roundtables and public consultations public consultations



## The impact of air transport on the Italian GDP and employment



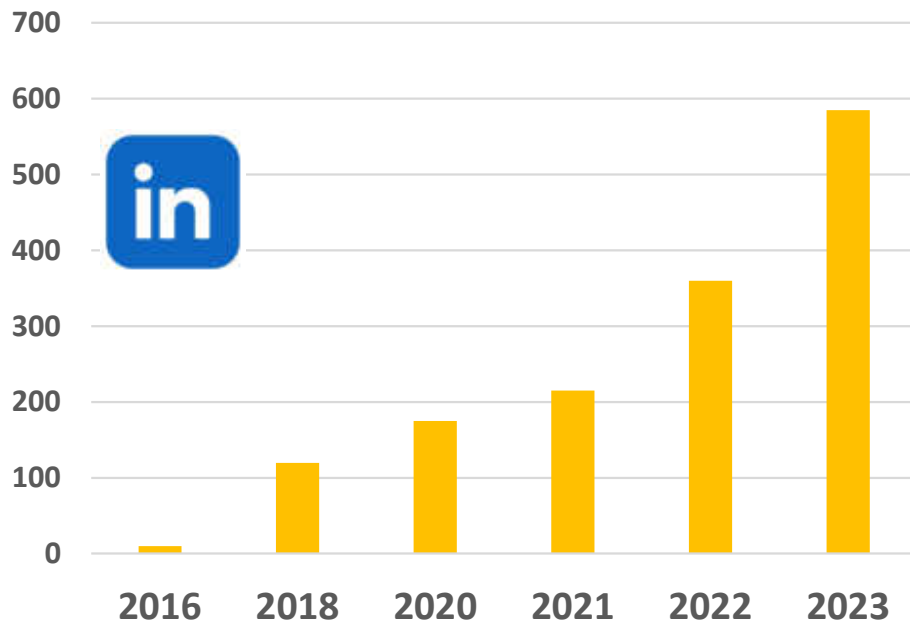


# Our ever-wider audience

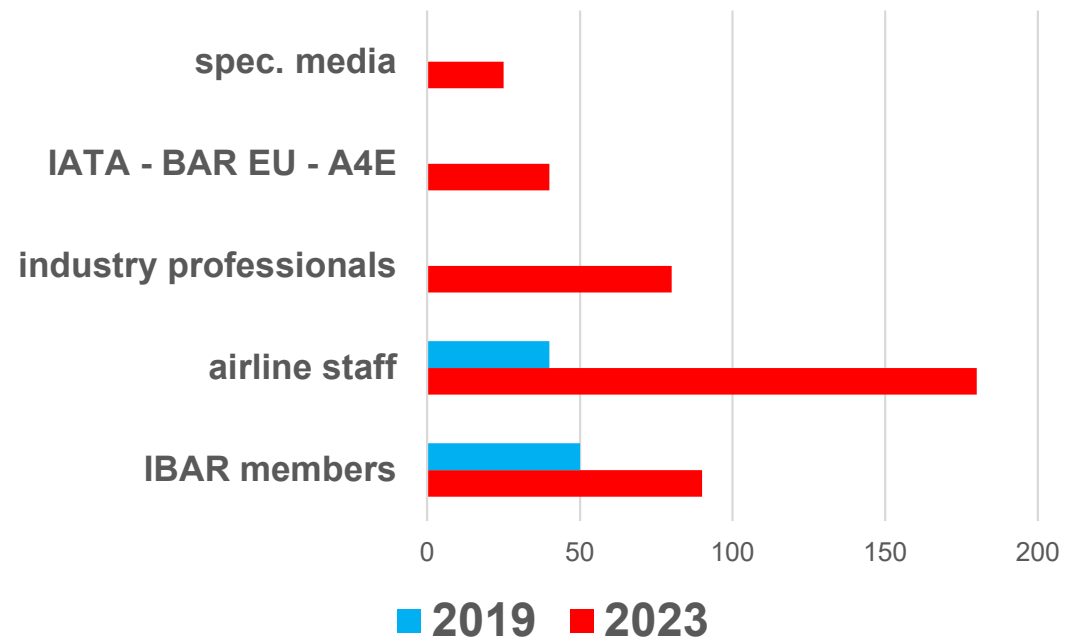


In four years from 100 to over 1000 readers

Social Media followers



Audience evolution



# Talent acquisition

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**After COVID, Manpower & qualified Human Resources have been somewhat difficult to (re)attract .**

**Action Proposal : IBAR to work together with other Air Transport and HR Management Associations to familiarize young talents with the many career opportunities offered by our industry at large.**

**Thank you all  
for your  
attention**

**Happy New Year festivities,  
see you in Milan in 2024 !**

